# 

# **OUR STORY**

# KNICON - Family owned and run

At Knicon we understand the diverse and complex makeup of modern families. Our homes exhibit our clients' individual needs with a focus on liveability and functionality, while being considerate to energy efficiency and design compliance.

Knicon is founded on strong principals. Integrity and impeccable quality spanning three generations of Master Trades and Quality Builders.

Bryson has worked with and learnt from some of Melbourne's most reputable builders, architects and engineers. This has provided him with a vast and intricate knowledge of both traditional and modern building methods, quality control and business practices.

Bryson is 'hands-on' from the initial consultation right up to the day your home is handed over to you.





# **OUR VISION**

Knicon is committed to delivering not just a home - but a lifestyle.

We asked Bryson Knight, Knicon Director: "Why did you choose to become a builder?"

My vision has always been to make a positive impact on the building industry.

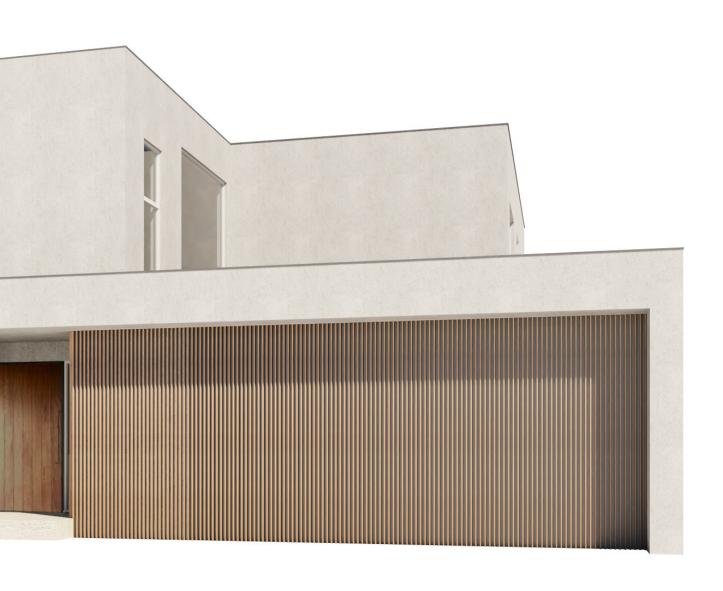
I don't want to be just another registered builder and fade into the background, I want to change the industry. I want Knicon to be a brand that lasts the test of time.

A home for most clients is the biggest single investment of their life. I want that experience to feel like the 'red carpet treatment', the 'big red bow' on the front door, because - our clients deserve that.

At Knicon you won't be just a job number or street address. We value our clients and strive to provide homes that truly reflect individual taste and lifestyle.

We want your build to be an enjoyable journey and we commit to open and honest dialogue throughout the process. You will be kept informed through every step of the project.



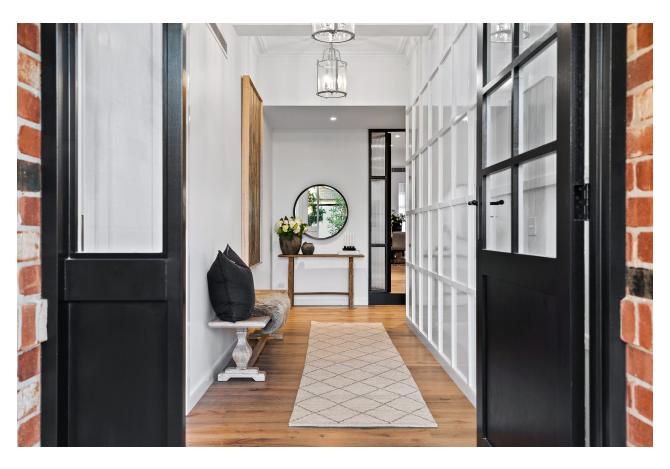


# **OUR CORE VALUES**

- Integrity, honesty and reliability
- Professional and approachable
- Innovative and creative
- Environmentally and sustainably friendly design and building sites
- Minimal waste & Paperless
- Proactive in addressing client concerns
- Empathetic to the needs of clients, staff, trades and suppliers
- Quality driven
- Budget and time conscience
- OH&S Compliant building practice

# **OUR SERVICES**

- Design and build, complete building service
- Design consulting and buildability services
- Development assessment review
- Architectural and custom homes specialist
- Sloping block and basement construction
- Contemporary modern, Hamptons and contemporary farmhouse styling
- Bespoke and custom design single and double story dwellings, dual occupancy, multi units, multi story apartments
- Construction and project management











**ENGAGEMENT** 



FORMAL COST ESTIMATE



CONTRACT

Let's start with a coffee and get to know each other.

Simply book online or contact our office to arrange a no obligation appointment with our friendly sales team.

At Knicon we understand that building a new home is an exciting time but it can also be a stressful one.

Our aim is to ensure that your building process is as stress-free as possible.

We look forward to sitting down with you over coffee to discuss your ideas, design requirements and budget.

Congratulations on taking the next step. You have made an informed decision in choosing your builder and we welcome you to the Knicon family.

The next step is to decide on the design process.

- Our design
- Your Design, your plans
- Bespoke design
- Knockdown, rebuild
- Multi-unit, duplex design

Now that we have completed the preliminary documentation, let's discuss your 'must haves'.

From here we will finalise your specifications and prepare a baseline cost analysis.

We now get down to the formal part of the process.

A meeting will be arranged for you to go through the final working drawings, contracts and specifications and make any final changes.

Final documents will then be prepared and forwarded to you.

Once you are satisfied with all the details and you understand the terms of the contract, we will meet again to get them signed.



# CONSTRUCTION COMMENCES



QUALITY AND GUARANTEE



COMPLETION



**AFTER CARE** 

It is an exciting time. All of the planning, decisions, selections and formalities have come together and ground is broken.

Our Construction Team will ensure you stay up to date with regular contact and will ensure your expected completion date is achieved.

At Knicon we firmly believe in quality over quantity.

You get what you pay for.

To ensure the highest industry standards, Bryson will maintain the quality assurance at all stages of your new home contract.

As well as the 3 month maintenance inspection, Knicon also provides, as standard, a further follow-up at 9 months.

All of this on top of a 10 year structural guarantee.

Our favourite part of every Build. Time to book you in for the grand reveal of your brand new Knicon Home.

Prior to your final inspection, we will conduct our own quality assurance check. Our promise to you from Knicon is to deliver every home at the same high standard, if not higher, then our display homes.

Only once it passes our quality assurance check will we be happy to place that big red bow on the entry door ready for the reveal.

At the inspection, we will walk you through your new home. If there is anything that you are not completely happy with, we will be discuss it with you and list it on our Inspection Form.

Our Customer Care team will contact you 3 months after handover to see how you have settled in and ensure there is nothing we need to address.

You will be asked to complete a maintenance questionnaire and, if necessary, arrangem-ents will be made for our maintenance department to visit your home.

Exclusive to Knicon, we also provide a further maintenan-ce inspection at nine (9) months. As part of the Knicon Family, we will regularly keep you updated about seasonal maintenance, new developm-ents, innovations and designs.

# **OUR TEAM**

## **Design Team**

At Knicon our mission is to provide a seamless building process for all our clients. Bryson has hand selected our team of architects, draftspersons, engineers, interior designers, building surveyors, town planners, private inspectors and real estate specialists. With the strong relationships we have formed over the years and along-side our highly skilled construction team of supervisors, tradesmen, suppliers and in-house carpenters, Knicon is the best choice for your building needs whether it be your first home, investment or multi unit property development.

# **Construction Team**

Our construction team of highly skilled and very professional trades has been handpicked by Bryson. We don't believe in 'near enough is good enough'. All of our trades align with our vision and adhere to our strict quality assurance guides. You can feel confident that your home will be constructed with not only the best products, but by the best trades.

## Management Team

On the ground and from the front desk, Bryson leads an experienced team of administrators with many years experience and a passion for customer service. Our professional management team will ensure that your project is kept on track and on budget. Any questions you may have will be handled in a very professional and timely manner.

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